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Question: 1
You are meeting with an enterprise customer that has a multivendor network. Which Cisco Security product should you position with this customer?

A. CiscoWorks VPN/Security Management Solution Basic
B. Cisco Security MARS
C. Cisco Router and Security Device Manager
D. Cisco PIX Device Manager

Answer: B

Question: 2
Single Loss Expectancy (SLE) must be calculated to provide an estimate of loss. Which of the following is the method to calculate risk quantitatively for SLE?

A. Cost of recovery multiplied by the number of compromised servers
B. Exposure factor multiplied by the asset value
C. Average revenue per hour divided by the hourly server downtime
D. Single loss expectancy divided by the annualized rate of occurrence

Answer: B

Question: 3
In the risk analysis process, which two actions will be taken?

A. Prioritize security needs due to cost.
B. Identify potential threats.
C. Determine the impact on business.
D. Determine vulnerabilities

Answer: B, C

Question: 4
Which three technologies allow the Cisco SDN to adapt to new threats as they arise? (Choose three.)

A. Antivirus
B. Application awareness
C. Behavior recognition
D. Network control

Answer: B, C, D

Question: 5
Cisco SDN helps to reduce control overlap and duplicated expenditures by applying standard processes to support compliance with PCI standards. Which two Cisco SDN advantages will be highlighted while discussing security solutions with a business decision-maker? (Choose two.)

A. Cisco SDN uses UDP over port 80.
B. Cisco SDN helps meet regulatory requirements.
C. Cisco SDN protects corporate information assets.
D. Cisco SDN uses port 447 to communicate to secure assets within a corporate network.

Answer: B, C

Question: 6
Which business enabler provides a defense against damages and losses (such as financial, legal, commercial, image, branding, property, and people), which directly affect the ability of a company to do business?

A. Government regulations
B. Protection
C. Ubiquitous access
D. Contribution to profitability

Answer: B

Question: 7
Cisco Security Agent is the first endpoint security solution that combines zero-update attack protection, data loss prevention, and signature-based antivirus in a single agent. Which three of the following are the primary objectives of using Cisco Security Agent? (Choose three.)

A. Antivirus
B. Authentication proxy
C. Policy enforcement
D. Zero-day protection

Answer: A, C, D

Question: 8
To successfully sell security products, you must identify customer pain points, and then map those pain points to Cisco Security Solutions that solve them through successful threat mitigation. What are three Cisco Security Solutions that directly relate to common security pain points that are identified in the annual CSI/FBI Computer Crime and Security Survey? (Choose three.)

A. Application Abuse Prevention Solution
B. DDoS Attack Solution
C. Outbreak Prevention Solution
D. Theft of Information Solution

Answer: B, C, D

Question: 9
What do you think of the Cisco SDN strategy collaborative?

A. Security technologies are distributed to every part of the network.
B. Security features allow for communication between endpoints, network elements, and policy enforcement.
C. Firewalling, VPNs, and trust capabilities are used.
D. Behavioral methods are deployed to automatically recognize new types of threats as they arise.

Answer: B

Question: 10
Which three of these are key elements of the Adaptive Threat Defense? (Choose three.)

A. Multilayer intelligence
B. A blend of IP and security technologies
C. Active management and mitigation

D. Dynamic adjustment of risk ratings

Answer: A, C, D

Question: 11
Cisco Security can decrease customer implementation costs through which method?

A. Through reducing the number of people to train
B. Through better security management products
C. Through using the existing infrastructure
D. Through dedicated security appliances

Answer: C

Question: 12
Which statement best describes the Cisco SDN strategy?

A. The SDN strategy is to protect standalone products at the physical perimeter of a network, where the LAN meets the WAN and corporate networks connect to the Internet.
B. The SDN strategy is to protect business processes and the network of an organization by identifying, preventing, and adapting to security threats and by including integrated, collaborative, and adaptive security elements throughout the network.
C. The SDN enables network elements to communicate with one another in a collaborative manner, for example, an IDS instructing an ACL to deny access to a connection.
D. The SDN is the most widely deployed network-admissions-control strategy, supporting organizations of all sizes as well as multiple access methods, including wireless, remote, LAN, WAN, and guest access.

Answer: B

Question: 13
Cisco's security solutions allow organizations to protect productivity gains, reduce overall operating costs and enable mission critical deployment of new and existing technologies. Refer to Cisco security solutions with TDM, which level of Cisco SDN security messaging is applicable?

A. Business needs relating to the Cisco SDN
B. Security pain-point messaging
C. Technology strategies and specific products
D. Business processes and cutting costs

Answer: C

Question: 14
Refer to the following statements, which two best describe the actions taken by management and analysis tools to help customers monitor their network security? (Choose two.)

A. Reporting and validating threats
B. Looking at all SNMP traffic on the network
C. Managing one or two security devices
D. Creating network-wide and device-level security policies

Answer: A, D

Question: 15

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