

# MB2-185

## Microsoft

### Microsoft CRM Customization v1.2

*OfficialCerts.com is a reputable IT certification examination guide, study guides and audio exam provider. We ensure that you pass your MB2-185 exam in first attempt and also get high scores to acquire Microsoft certification.*

*If you use OfficialCerts MB2-185 Certification questions and answers, you will experience actual MB2-185 exam questions/answers. We know exactly what is needed and have all the exam preparation material required to pass the exam. Our Microsoft exam prep covers over 95% of the questions and answers that may be appeared in your MB2-185 exam. Every point from pass4sure MB2-185 PDF, MB2-185 review will help you take Microsoft MB2-185 exam much easier and become Microsoft certified.*

*Here's what you can expect from the OfficialCerts Microsoft MB2-185 course:*

- \* Up-to-Date Microsoft MB2-185 questions as experienced in the real exam.*
- \* 100% correct Microsoft MB2-185 answers you simply can't find in other MB2-185 courses.*
- \* All of our tests are easy to download. Your file will be saved as a MB2-185 PDF.*
- \* Microsoft MB2-185 brain dump free content featuring the real MB2-185 test questions.*

*Microsoft MB2-185 certification exam is of core importance both in your Professional life and Microsoft certification path. With Microsoft certification you can get a good job easily in the market and get on your path for success. Professionals who passed Microsoft MB2-185 exam training are an absolute favorite in the industry. You will pass Microsoft MB2-185 certification test and career opportunities will be open for you.*

<http://www.officialcerts.com/exams.asp?examcode=MB2-185>



**Question: 1**

The object model, query processor, and metadata framework are main components of which layer of Microsoft CRM architecture?

- A - Database
- B - Platform
- C - Presentation
- D - Application

**Answer: B**

**Question: 2**

Which layer in the Microsoft CRM architecture includes the Browser Client and Sales for Outlook Client components?

- A - Platform
- B - Application
- C - Database
- D - Presentation

**Answer: D**

**Question: 3**

Communication between the application layer and the platform layer is accomplished using which technology?

- A - Remote Procedure Calls
- B - HTTP Post Method
- C - SOAP
- D - Stored Procedure Calls

**Answer: C**

**Question: 4**

Which technology does the Microsoft CRM browser client use to present the user interface to Internet Explorer?

- A - XML
- B - Generated Platform API
- C - ASP.NET
- D - Fetch Builder

**Answer: C**

**Question: 5**

Which layer or Microsoft CRM performs all security checks independent of the caller?

- A - Application
- B - Platform
- C - Database
- D - Presentation

**Answer: B**

**Question: 6**

Once you have created a workflow rule, what must you do to it before you can test it in Microsoft CRM?

- A - Using Server Manager, run the server task titled "WF 100\_Publish\_Rule" in order to instantiate the workflow rule you created
- B - Activate the rule
- C - Publish the rule
- D - Assign the rule to a business unit

**Answer: B**

**Question: 7**

Your business is interested in using Microsoft CRM Workflow to automate its business processes and policies. Which types of processes can a company automate with Microsoft CRM Workflow?

- A - A process triggered by an event in an unlinked third-party application
- B - A process that specifies the steps a sales rep should go through to close a sale
- C - A process that schedules an activity for a non-Microsoft CRM user and places it on his Outlook calendar
- D - A process that assigns a sales rep to an account

**Answer: B, D**

**Question: 8**

Which of the following can instantiate a workflow rule against a particular record?

- A - A unit
- B - An event
- C - A code change
- D - A manual 'Apply Rule' action

**Answer: B, D**

**Question: 9**

The Microsoft CRM Professional Edition includes which of the following Workflow tools?

- A - Workflow Manager
- B - Workflow Process Mapper
- C - Workflow Monitor
- D - Workflow Event Scheduler

**Answer: A, C**

**Question: 10**

Workflow Rules can be created for which of the following objects?

- A - Accounts
- B - Activities
- C - Case
- D - Lead

**Answer: A, C, D**

**Question: 11**

Which of the following Actions can you perform on Workflow Processes when in the Process tab of the Workflow Monitor?

- A - Abort
- B - Delete
- C - Pause
- D - Stop

**Answer: A, C**

**Question: 12**

Which of the following workflow examples can be implemented using Microsoft CRM workflow (without launching a custom program)?

- A - Create a Welcome letter when a prospect becomes a client
- B - For new opportunities, go to a web site and obtain a credit report and update a credit field in Microsoft CRM
- C - Send a series of emails at specified time intervals to the contacts associated with an opportunity that is on hold
- D - Add a new Microsoft CRM user based on Active Directory

**Answer: A, C**

**Question: 13**

In Microsoft CRM, sales processes are workflow rules designed specifically for which of the following objects?

- A - Accounts
- B - Cases
- C - Leads
- D - Opportunities

**Answer: D**

**Question: 14**

Workflow Manager allows you to perform which of the following actions?

- A - Create a rule by copying an existing rule
- B - Edit an 'active' workflow rule
- C - Create rules that consist of conditions and actions defined in an "if-then-else" format
- D - Delete an 'inactive' workflow rule

**Answer: A, C, D**

**Question: 15**

If multiple workflow rules exist for an object, then how does Microsoft CRM determine the sequence in which the rules should be applied?

- A - All rules for the object are applied simultaneously
- B - The rules are applied based on the sequence in which they appear in Workflow Manager
- C - The rules are applied based on the create date and time of the rule, starting with the oldest rule
- D - The rules are applied based on a sequence number that you assign to each rule in Workflow Manager

## OfficialCerts.com Certification Exam Full Version Features;

- Verified answers researched by industry experts.
- Exams **updated** on regular basis.
- Questions, Answers are downloadable in **PDF** format.
- **No authorization** code required to open exam.
- **Portable** anywhere.
- 100% success **Guarantee**.
- **Fast**, helpful support 24x7.

View list of All exams we offer;

<http://www.officialcerts.com/allexams.asp>

To contact our Support;

<http://www.officialcerts.com/support.asp>

View FAQs

<http://www.officialcerts.com/faq.asp>

Download All Exams Samples

<http://www.officialcerts.com/samples.asp>

To purchase Full Version and updated exam;

<http://www.officialcerts.com/allexams.asp>



Shop now using **PayPal**



3COM	CompTIA	Filemaker	IBM	LPI	OMG	Sun
ADOBE	ComputerAssociates	Fortinet	IISFA	McAfee	Oracle	Sybase
APC	CWNP	Foundry	Intel	McData	PMI	Symantec
Apple	DELL	Fujitsu	ISACA	Microsoft	Polycom	TeraData
BEA	ECCouncil	GuidanceSoftware	ISC2	Mile2	RedHat	TIA
BICSI	EMC	HDI	ISEB	NetworkAppliance	Sair	Tibco
CheckPoint	Enterasys	Hitachi	ISM	Network-General	SASInstitute	TruSecure
Cisco	ExamExpress	HP	Juniper	Nokia	SCP	Veritas
Citrix	Exin	Huawei	Legato	Nortel	See-Beyond	Vmware
CIW	ExtremeNetworks	Hyperion	Lotus	Novell	Google	

*You have made the*  
**Right Choice**

You are becoming member of most comprehensive, accurate, highest quality and lowest cost certification resource in the world.

